

Telesales Executive

ULP Digital Pvt. Ltd. • Sales Team • Full-Time

Company: ULP Digital Pvt. Ltd.

Location: Siddique Trade Centre, Gulberg 2, Lahore

Job Type: Full-Time — On-site

Shift: Night Shift, 7:00 PM to 4:00 AM

Working Days: Monday to Friday — Weekends Off

Salary: PKR 35,000–70,000 per month

Job Overview

ULP Digital Pvt. Ltd. is hiring confident, energetic, and target-oriented **Telesales Executives** to join our growing sales team in Lahore.

The selected candidates will communicate with US-based businesses, introduce our digital marketing services, understand prospects' needs, and generate qualified sales opportunities. This position is suitable for individuals who have strong English communication skills, enjoy speaking with potential customers, and are motivated by achieving targets.

Candidates must be comfortable making outbound calls during US business hours and maintaining professional communication with international prospects.

Key Responsibilities

- Make outbound calls to potential US-based business clients.
- Introduce and explain ULP Digital's services professionally.
- Understand prospects' business needs and recommend relevant solutions.
- Generate interest and book qualified consultations.
- Follow up with interested prospects through calls and messages.
- Handle questions, concerns, and sales objections confidently.
- Build professional relationships with potential customers.
- Maintain accurate records of calls, responses, and follow-ups.
- Update lead information and sales activity in the company database.
- Coordinate with the sales team regarding qualified opportunities.
- Meet assigned daily, weekly, and monthly calling targets.
- Work toward lead-generation and sales-conversion goals.

Requirements

- Minimum 6 months to 1 year of telesales, cold-calling, call-center, or inside-sales experience.
- Strong spoken English and clear verbal communication.

- Good persuasion, negotiation, and objection-handling skills.
- Confidence when communicating with US-based prospects.
- Ability to understand customer requirements and present appropriate services.
- Self-motivated, disciplined, and target-oriented approach.
- Strong follow-up and relationship-building skills.
- Ability to maintain accurate customer and sales records.
- Comfortable working independently and as part of a team.
- Punctual and available for the complete night shift.
- Basic computer knowledge and familiarity with CRM or spreadsheet tools.

Preferred Candidate

- Previous experience in an international call center or telesales campaign.
- Experience selling digital marketing, website, SEO, PPC, or related services.
- Familiarity with US business communication.
- Ability to manage multiple prospects and follow-ups without missing deadlines.
- Resilient attitude and ability to remain confident after rejection.

What We Offer

- Monthly salary of **PKR 35,000–70,000**.
- Performance-based incentives.
- Weekends off.
- Complimentary tea.
- Monthly team dinner.
- Professional sales training and guidance.
- Supportive and growth-focused working environment.
- Career-development opportunities based on performance.

Work Schedule

This is a full-time, on-site night-shift position. The working hours are **7:00 PM to 4:00 AM**, aligned with US business hours.

The office is located at **Siddique Trade Centre, Gulberg 2, Lahore**.

Working Days: Monday to Friday — Weekends Off.

How to Apply

Interested candidates can send their updated CV via WhatsApp at **0328 4481108**.

Please mention “**Telesales Executive**” in your message while applying.